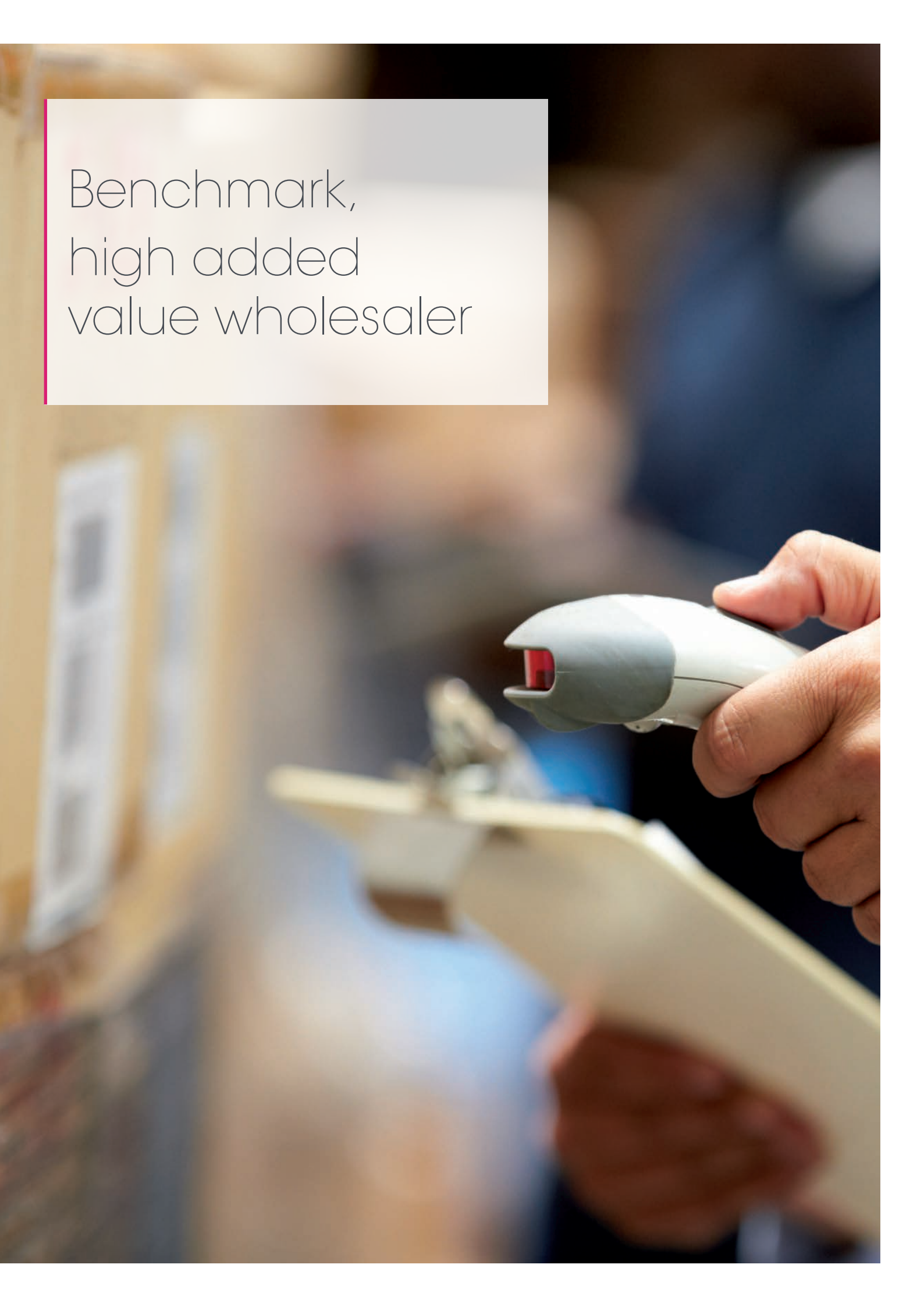




Audiovisual  
and videoconference  
wholesaler

Benchmark,  
high added  
value wholesaler





For over 30 years, the company has been a leader amongst French audiovisual wholesalers. Intelware's expertise exceeds mere commercialization of products and extends to consulting and service. Intelware is positioned as a commercial partner to its suppliers, capable of commercializing high added value products.

**A wide range of products appropriate for A/V professionals.**

In each sector of the market Intelware offers a wide range of products, accessories and services adapted to the evolution of technologies. Intelware's inventory is significant, which enables the company to remain in regular contact with its clients and to be a benchmark reference in B2B distribution.





# A vast choice of products and services

**Its specialist field is B2B trading and distribution of solutions, products and services for audiovisual professionals, equipping local authorities, education, restaurants, hotels, healthcare, private and public companies, SMEs and multinationals.**

With multi-distribution of well-known brands, the company has a high level of partnership stability. Its portfolio covers all the requirements of the profession and covers several families of products : TV, fittings and supports, digital media, interactive displays and tablets, videoconferencing, sound systems, projection screens, connector systems and accessories, software....

**Offline support :** Intelware organizes equipment presentations and trainings to discover new products throughout the country. The company also exhibits at various trade shows and publishes printed purchasing guides to help customers make informed choices

Intelware provides its professional retailers with the guarantee of personalized support. Pre-sale advice and training or support in familiarization, installation and use of equipment.

A company with a strong reputation and the ability to create strong partnership loyalty with its clients. Intelware's expertise is acknowledged in the fields of communication, offline and online marketing.

**Online support :** Regular issue of electronic (emailing) promotional offers and information on brands and products. Numerous animations on the web site [www.intelware.fr](http://www.intelware.fr) generate sustained traffic and make it a very widely consulted, indispensable resource for retailers.

The site shows the status of inventory in real time, offers downloads of continually updated technical data sheets and gives access to purchasing. Quotations can also be generated online.





Combining tradition and modernity to provide a physical and digital presence and to bring its clients as close as possible to new audiovisual products.

## Solutions for **videoconferencing**

As a reference distributor for A/V products, Intelware sells under its own brand name VISIONSHARE its know-how and equipment for audio and video conferencing. Complete turnkey solutions for conferencing and interactive needs are also available.

## LOGISYS by Intelware, a range of **services and provisions**

To assist you with configuration, familiarization and maintenance of your videoconference terminals and your dynamic display servers, Intelware offers you Logisys contracts (support, after-sales service, hotline).





YOUR AUDIOVISUAL AND  
VIDEOCONFERENCE WHOLESALER



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